

What IT is Costing You



Centre
TECHNOLOGIES

INSOURCING VS. CENTRE SECURE MANAGED SERVICES

Based on approximately 200 employees
with 3 internal IT resources.

INSOURCED

(annually)

Recruiting	\$13,000	n/a
Benefits	\$53,000	
Healthcare	\$15,000	n/a
401K	\$30,000	n/a
Training & Certifications	\$8,000	n/a
Labor & Salaries	\$300,000	
Help Desk Support (Entry-Level)	\$60,000	Included
System Administrator	\$90,000	Included
IT Leadership	\$150,000	Included
Tools & Licensing	\$619,200	
Monitoring & Management	\$192,000	Included
Documentation	\$72,000	Included
Device Security	\$144,000	Included
Network Security	\$120,000	Included
Data Security	\$24,000	Included
Application & Email Security	\$36,000	Included
Security Awareness Training (Cyber Insurance requires)	\$31,200	Included
Expertise & Specialization (in addition to base salary)	\$37,000	
Networking	\$2,000	Included
Microsoft	\$5,000	Included
Backup & Disaster Recovery	\$10,000	Included
Security Operations & Response	\$10,000	Included
Cloud Innovation & Automation	\$10,000	Included

TOTAL COST (annually) **\$1,022,200** **\$720,000** **\$302,200**

IT Staff & Resources	3	150+ (6+ dedicated)	SAVINGS
Average Staff Retention	2 Years	10+ Years	
Coverage	Business Hours	24x7	
Response Time	Business Day	Less than 1 Hour	
Resource Utilization			
Fallback Resources			
Budget Predictability & Spend Optimization			
Modern & Up-to-Date Tools			
Priority Escalation with Manufacturers			
Cyber Insurance Guidance, Assurance & Evidence			